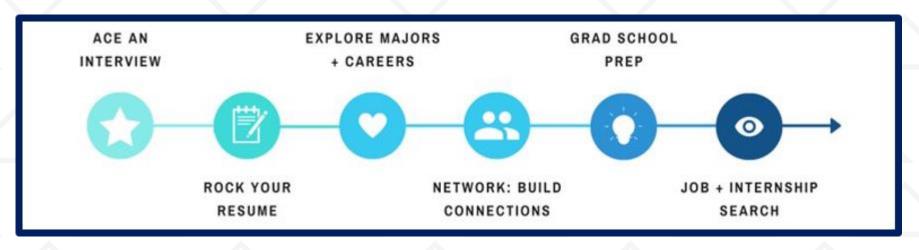


# Career Development & Experiential Learning Center

To equip you to discover your vocational calling and empower you to apply your strengths, knowledge, skills and abilities to pursue a life of purpose in alignment with God's will.



## **Discussion Topics**

- Job Search Approaches
- Why search for jobs on EDJOIN?
- How to Target your EDJOIN job search
- EDJOIN Tips + Strategies
- Paraorganizations
- Resources: Professional Development + Additional

## Job Search Approach

- Passive Approach (Competitive)
- Targeted Approach (Strategic/Proactive)



# Passive Job Search Approach

### What is it?

- Search for jobs online
- Creating accounts/profiles
- Setting up job alerts

### **Benefits**

- Requires less time
- Complete a profile once
- Upload resume, let it sit
- Exposure to new industries

# Passive Job Search Approach

- FPU's <u>Handshake Job Board</u>
- Employer Websites
- Job Boards
  - Indeed
  - Glassdoor
  - <u>LinkedIn</u>
- Classified Ads
  - Craigslist





# Did you know?

Passive Job Search Approach:

- Job search more competitive
- ☐ Takes longer to find employment

### What is it?

- Strategic job search plan
- Geographic area
- Specific group of employers
- Learn about/network with employers

### **Benefits**

- Generate better results
- Tailored job search documents
- Demonstrate your interest
- Hidden job market

### **Marketing Plan:**

- Seller | Selling who you are & unique qualifications and skill set
- Buyer | Buying the right opportunity at an organization whose purpose you're aligned with

Geographical Area (relocate/commute)

### **Company Wish List**

- Research industries that interest you
- Where you have experience
- Where your competencies are in demand
- Company size
- Environment & culture
- Will the company motivate you?



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### **Research Companies**

- Vault
- The Muse
- Glassdoor
- Organization's website
- Trade/Business Publications
- LinkedIn
- Handshake



### **Career Fairs**

- Connect with employers
- Onsite interviews
- Interview practice
- Face to your application
- Networking opportunities



# Job Search Strategies

### Time | Goals | Priorities



steps to get there are

within your control.

making the goal

realistic.

something to work

towards.

know how and where

to get started!

also tell you when a

goal is complete.

# **Managing Your Time**

		Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
AM	12:00							
	1:00							
	2:00							
	3:00							
	4.00							
	4:00							
	5:00							
	6:00							
	7:00							
	8:00							
	9:00							
	10:00							
	11:00							
PM	12:00							
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	5:00							
	6:00							
	7:00							
	8:00							
	9:00							
	10:00							
	11:00							

Activity Legend
School
Work
Eat
Sleep
Job Search
Family time
Volunteer work
Exercise
Recreation
Transition time
Other

# Organizing & Tracking Your Job Search

Job Title	Company	Date Applied	Contact Name	Contact Phone	Contact Email	Company Website	Next Follow Up	Progress Notes	Research Notes
Junior Accountant	Hensley & Associate	7/15/2012	Julie Hensley	603.555.1234	jhensley@email.co	www.hensleyassoc	7/23/2012	Called on 07.16	Julie is primary cont
Bookkeeper	Byron & Byron	7/15/2012	Dee Lowell	603.555.2345	dlowell@email.con	www.bsquared.con	7/30/2012	Reviewing apps for	next 2 weeks
Payroll Coordinator	Brighton Medical	7/16/2012	David Villanueva	603.555.3456	dvillanueva@email	www.brighton.com	7/17/2012	Call to follow up on	application
Exec. Asst. to CFO	New England Realty	7/16/2012	Lynn Marseli	603.555.4567	lmarseli@email.cor	www.nerealty.com	7/17/2012	Call to follow up or	application
							1/1/2012		
							1/1/2012		
							1/1/2012		
			.\ //.<				1/1/2012		
							1/1/2012		



### **Networking**

- Promotes exposure to others
- Builds stronger relationships
- Meet people you've met online
- Showcases your personality
- Helps people genuinely connect
- Leads to learning
- Get job leads-hidden job market
- FPU Alumni Community

# A key tactic: Informational Interviewing!

### Goals:

- Establish relationship with a key contact
- Increase visibility within a target employer
- Open doors for referral opportunities

### How

- Reach out to introduce yourself
- Share why you are contacting the individual
- Request 20-30 minutes for an informational interview

# Why Search for Jobs on EDJOIN (edjoin.org)?

- #1 Education Job Board
- Convenient
- Saved Searches
- Wish Lists
- Visible to School Districts
- It's free!

## **EDJOIN Search Options**

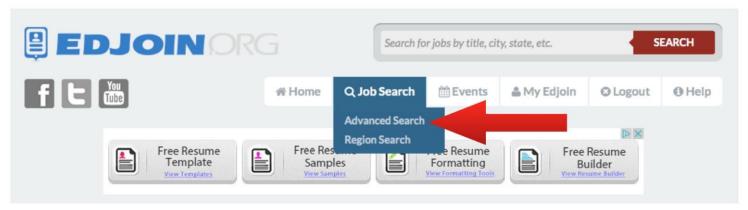
- State/Region
- County Office
- School District
- School Site

- Recent Job Postings
- Keywords (Titles)
- Online Applications
- Salary (Sort)

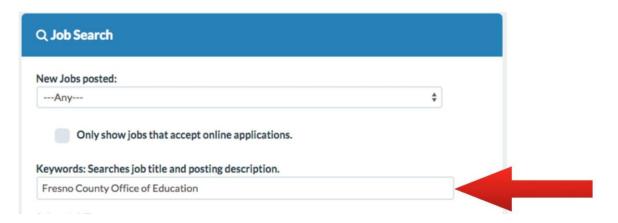
Note: Alternative Job Title for School Counselor is "Guidance Learning Specialist"

### Search and Apply for Jobs at FCOE

1. To view job openings at Fresno County Office of Education (FCOE), click **Job Search** at the top of the page, then select **Advanced Search**.



2. In the Keywords field type "Fresno County Office of Education" and click **Search**.



#### **Teaching Positions** Certificated - Teacher - 1-3 Certificated - Teacher - 4-6 Certificated - Teacher - Adult Education Certificated - Teacher - Children's Center Other Positions CELLITICALEU - COOLUITIALOI Certificated - Counselor Certificated - Language, Hearing, and Speech Certificated - Nurses / Health Services Certificated - Other Certificated Select State: In order to search by county or region, you must first select a state. Alabama Alaska Alberta American Samoa Select Regions: Only shows regions with current postings. Search Reset

All Job Categories

Certificated
Certificated Management

Classified

Classified Management

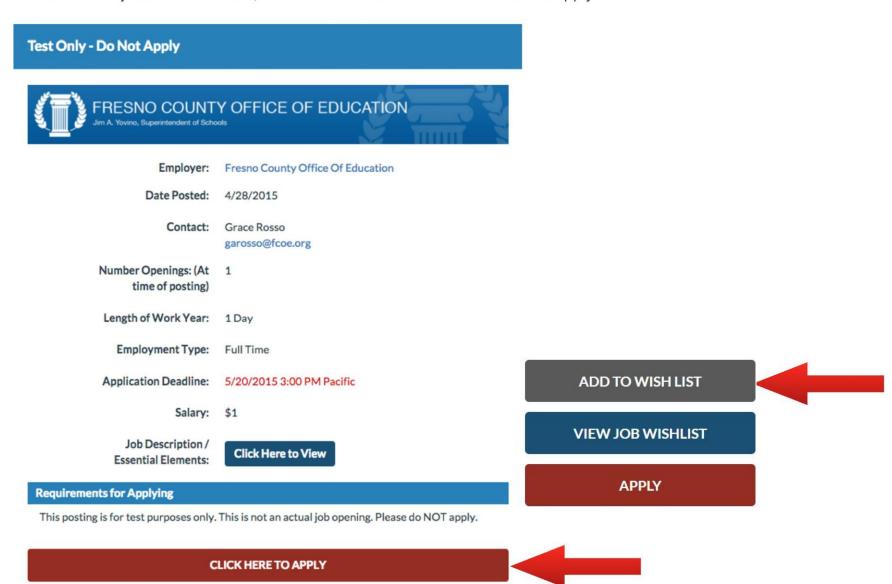
Classified—Office Technical

Advanced Search Save Search View Saved Searches

Job Posting <b>♦</b>	Online App \$	Posted \$	Deadline \$	Location \$	Salary Info A
High School College and Career Advisor (\$10,000 signing bonus) Certificated Staff	~	1/5/2022	Until Filled	The Accelerated Schools, Los Angeles Los Angeles County, CA	Competitive salary based on education and experience
School Counselor Pool Certificated Staff	×	12/6/2021	12/4/2022 11:55 pm	San Diego Unified School District, San Diego San Diego County, CA	\$50,743.65 - \$107,402.67 Annually
Temporary Secondary School Counselor Certificated Staff	<b>*</b>	12/1/2021	Until Filled	Redlands Unified School District, Redlands San Bernardino County, CA	\$54,693- \$ 75,376 plus fringe benefits (x 1.12)

### Applying for an Open Position

1. At the bottom of the job announcement, click on the button labeled "Click Here to Apply."



## **EDJOIN Tips + Strategies**

- Create a Robust Profile
- Review, Update + Accuracy
- Responding to Questions
- Accurately Label Education/Credential Sections
- Develop a <u>Philosophy Statement</u>
- Don't wait until the last minute

## **EDJOIN Tips + Strategies**

- Responding to Questions
  - Part of Screening Process
  - Include Qualification/Experiences/Keywords
  - Avoid "see my resume"
  - Use Concise Language

"Does this applicant have experience in this field working with students/parents/teachers?"

"How do you utilize your communication or organizational skills?"

## **EDJOIN Tips + Strategies**

- Uploading Documents
  - Label each document + save separately
  - Select appropriate attachment type
- References + Recommendation Letters
  - Inform Early
  - References: 3 required (secure 4-5)
  - Letters of Recommendation: 2 required (secure 3-4)

## **Paraorganizations**

- Know Your Options (outside EDJOIN)
- Potentially Untapped Opportunities
- Expand Geographically + Virtually:
  - CAVA
  - Charter + Private Schools
  - Community College + Other Higher Education
  - Juvenile Justice System
  - Handshake

### **Additional Resources**

- <u>CodeStack</u> (EDJOIN YouTube Channel)
- Edjoin.org User Guides
- Philosophy Statement Resource
- Recommendations & References Guide
- Cover Letter Guide
- Professional Networking Webinar
- Informational Interview Guide
- <u>Elevator Pitch Resource</u> + <u>StandOut</u> (Video Mock Interviews)
- <u>Tulare & Kings Counties Teacher Recruitment Fair</u> | March

### **Professional Development Resources**

### **Professional Associations**

- American School Counselor Association
- National Association of School Psychologists

### **Trainings**

- Center to Improve Social & Emotional Learning & School Safety
- Crisis Prevention Institute

### **Grow Your Network**

Volunteer

**County Offices of Education** 

### **Contact Us**



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#### **Career Development & Experiential Learning Center**

Steinert Campus Center, Student Life

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559-453-2220

To equip you to discover your vocational calling and empower you to apply your strengths, knowledge, skills and abilities to pursue a life of purpose in alignment with God's will.

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### **Thank You!**





Career Development

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